Financial statements of URBAN SQUASH, TORONTO

August 31, 2019

Independent Auditor's Report	1-2
Statement of revenue, expenses and changes in net assets	3
Statement of financial position	4
Statement of cash flows	5
Notes to the financial statements	6-7



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Independent Auditor's Report

To the Board of Directors of URBAN SQUASH, TORONTO

Qualified Opinion

We have audited the financial statements of URBAN SQUASH, TORONTO (the "Organization"), which comprise the statement of financial position as at August 31, 2019, and the statements of revenue, expenses and changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies (collectively referred to as the "financial statements").

In our opinion, except for the possible effects of the matter described in the *Basis for Qualified Opinion* section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at August 31, 2019, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many not-for-profit organizations, the Organization derives revenue from donations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the Organization and we were not able to determine whether any adjustments might be necessary to recorded donations revenue, the excess of revenue over expenses (expenses over revenue), and cash flows from operations for the years ended August 31, 2019 and 2018, assets as at August 31, 2019 and 2018, and net assets as at September 1 and August 31 for both the 2019 and 2018 years. Our audit opinion on the financial statements for the year ended August 31, 2018 was modified accordingly because of the possible effects of this scope limitation.

We conducted our audit in accordance with Canadian generally accepted auditing standards ("Canadian GAAS"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Responsibilities of Management and those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a quarantee that an audit conducted in accordance with Canadian GAAS will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian GAAS, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Chartered Professional Accountants Licensed Public Accountants

Oeloitte LLP

November 18, 2019

Toronto, Ontario

Revenue 3 2018 Donations 3 144,424 121,111 Events 183,069 213,199 Individual donations 62,762 56,586 Foundations and grants 62,762 56,586 Foundations and grants 65,297 21,637 Individual and corporate pledges 25,000 20,000 484,552 432,533 Other 10,153 6,486 494,705 439,019 Expenses Executive, academic, program and squash directors' salaries 189,710 182,385 Program expenses Events/tournaments 74,183 64,627 Squash court and classroom rental 62,624 62,364 Squash clothing and equipment 3,645 7,815 Academic material 791 380 Accounting and legal fees 13,531 46,758 Bus transportation 44,603 45,831 General office supplies, printing and telephone 12,198 6,994 Insurance 7,235 6,934			
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Donations Board 3	Notes	\$	\$
Donations Board 3			
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Individual and corporate pledges		•	•
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Expenses 494,705 439,019 Executive, academic, program and squash directors' salaries 189,710 182,385 Program expenses 74,183 64,627 Squash court and classroom rental 62,624 62,364 Snacks 20,400 17,656 Squash clothing and equipment 3,645 7,815 Academic material 791 380 Accounting and legal fees 13,531 46,758 Bus transportation 44,603 45,831 General office supplies, printing and telephone 12,198 6,994 Insurance 7,235 6,934 Travel 6,456 4,161 Bank, credit card and online donation fees 3,242 2,288 Excess of revenue over expenses (expenses over revenue) 56,087 (9,174)		484,552	432,533
Expenses Executive, academic, program and squash directors' salaries Program expenses Events/tournaments Squash court and classroom rental Squash clothing and equipment Academic material Accounting and legal fees Bus transportation General office supplies, printing and telephone Insurance Travel Bank, credit card and online donation fees Executive, academic, program and squash 189,710 182,385 189,710 182,385 184,627 54,163 62,624 62,364 62,364 57,815 Academic material 791 380 47,7815 Accounting and legal fees 13,531 46,758 44,603 45,831 General office supplies, printing and telephone 12,198 6,994 Insurance 7,235 6,934 Travel Bank, credit card and online donation fees 3,242 2,288 438,618 448,193	Other	10,153	6,486
Executive, academic, program and squash directors' salaries 189,710 182,385 Program expenses Events/tournaments 74,183 64,627 Squash court and classroom rental 62,624 62,364 Snacks 20,400 17,656 Squash clothing and equipment 3,645 7,815 Academic material 791 380 Accounting and legal fees 13,531 46,758 Bus transportation 44,603 45,831 General office supplies, printing and telephone 12,198 6,994 Insurance 7,235 6,934 Travel 6,456 4,161 Bank, credit card and online donation fees 3,242 2,288 Excess of revenue over expenses (expenses over revenue) 56,087 (9,174)		494,705	439,019
Executive, academic, program and squash directors' salaries 189,710 182,385 Program expenses Events/tournaments 74,183 64,627 Squash court and classroom rental 62,624 62,364 Snacks 20,400 17,656 Squash clothing and equipment 3,645 7,815 Academic material 791 380 Accounting and legal fees 13,531 46,758 Bus transportation 44,603 45,831 General office supplies, printing and telephone 12,198 6,994 Insurance 7,235 6,934 Travel 6,456 4,161 Bank, credit card and online donation fees 3,242 2,288 Excess of revenue over expenses (expenses over revenue) 56,087 (9,174)			
directors' salaries 189,710 182,385 Program expenses 20,4183 64,627 Squash court and classroom rental 62,624 62,364 Snacks 20,400 17,656 Squash clothing and equipment 3,645 7,815 Academic material 791 380 Accounting and legal fees 13,531 46,758 Bus transportation 44,603 45,831 General office supplies, printing and telephone 12,198 6,994 Insurance 7,235 6,934 Travel 6,456 4,161 Bank, credit card and online donation fees 3,242 2,288 438,618 448,193	Expenses		
Program expenses 74,183 64,627 Squash court and classroom rental 62,624 62,364 Snacks 20,400 17,656 Squash clothing and equipment 3,645 7,815 Academic material 791 380 Accounting and legal fees 13,531 46,758 Bus transportation 44,603 45,831 General office supplies, printing and telephone 12,198 6,994 Insurance 7,235 6,934 Travel 6,456 4,161 Bank, credit card and online donation fees 3,242 2,288 438,618 448,193	Executive, academic, program and squash		
Events/tournaments 74,183 64,627 Squash court and classroom rental 62,624 62,364 Snacks 20,400 17,656 Squash clothing and equipment 3,645 7,815 Academic material 791 380 Accounting and legal fees 13,531 46,758 Bus transportation 44,603 45,831 General office supplies, printing and telephone 12,198 6,994 Insurance 7,235 6,934 Travel 6,456 4,161 Bank, credit card and online donation fees 3,242 2,288 438,618 448,193	directors' salaries	189,710	182,385
Squash court and classroom rental 62,624 62,364 Snacks 20,400 17,656 Squash clothing and equipment 3,645 7,815 Academic material 791 380 Accounting and legal fees 13,531 46,758 Bus transportation 44,603 45,831 General office supplies, printing and telephone 12,198 6,994 Insurance 7,235 6,934 Travel 6,456 4,161 Bank, credit card and online donation fees 3,242 2,288 438,618 448,193 Excess of revenue over expenses (expenses over revenue) 56,087 (9,174)	Program expenses		
Snacks 20,400 17,656 Squash clothing and equipment 3,645 7,815 Academic material 791 380 Accounting and legal fees 13,531 46,758 Bus transportation 44,603 45,831 General office supplies, printing and telephone 12,198 6,994 Insurance 7,235 6,934 Travel 6,456 4,161 Bank, credit card and online donation fees 3,242 2,288 438,618 448,193 Excess of revenue over expenses (expenses over revenue) 56,087 (9,174)	Events/tournaments	74,183	64,627
Squash clothing and equipment 3,645 7,815 Academic material 791 380 Accounting and legal fees 13,531 46,758 Bus transportation 44,603 45,831 General office supplies, printing and telephone 12,198 6,994 Insurance 7,235 6,934 Travel 6,456 4,161 Bank, credit card and online donation fees 3,242 2,288 438,618 448,193 Excess of revenue over expenses (expenses over revenue) 56,087 (9,174)	Squash court and classroom rental	62,624	62,364
Academic material 791 380 Accounting and legal fees 13,531 46,758 Bus transportation 44,603 45,831 General office supplies, printing and telephone 12,198 6,994 Insurance 7,235 6,934 Travel 6,456 4,161 Bank, credit card and online donation fees 3,242 2,288 438,618 448,193 Excess of revenue over expenses (expenses over revenue) 56,087 (9,174)	Snacks	20,400	17,656
Accounting and legal fees 13,531 46,758 Bus transportation 44,603 45,831 General office supplies, printing and telephone 12,198 6,994 Insurance 7,235 6,934 Travel 6,456 4,161 Bank, credit card and online donation fees 3,242 2,288 438,618 448,193 Excess of revenue over expenses (expenses over revenue) 56,087 (9,174)	Squash clothing and equipment	3,645	7,815
Bus transportation 44,603 45,831 General office supplies, printing and telephone 12,198 6,994 Insurance 7,235 6,934 Travel 6,456 4,161 Bank, credit card and online donation fees 3,242 2,288 438,618 448,193 Excess of revenue over expenses (expenses over revenue) 56,087 (9,174)	Academic material	791	380
General office supplies, printing and telephone 12,198 6,994 Insurance 7,235 6,934 Travel 6,456 4,161 Bank, credit card and online donation fees 3,242 2,288 438,618 448,193 Excess of revenue over expenses (expenses over revenue) 56,087 (9,174)	Accounting and legal fees	13,531	46,758
Insurance 7,235 6,934 Travel 6,456 4,161 Bank, credit card and online donation fees 3,242 2,288 438,618 448,193 Excess of revenue over expenses (expenses over revenue) 56,087 (9,174)	Bus transportation	44,603	45,831
Travel 6,456 4,161 Bank, credit card and online donation fees 3,242 2,288 438,618 448,193 Excess of revenue over expenses (expenses over revenue) 56,087 (9,174) (9,174) (9,174)	General office supplies, printing and telephone	12,198	6,994
Bank, credit card and online donation fees 3,242 2,288 438,618 448,193 Excess of revenue over expenses (expenses over revenue) 56,087 (9,174)	Insurance	7,235	6,934
438,618 448,193 Excess of revenue over expenses (expenses over revenue) 56,087 (9,174)	Travel	6,456	4,161
Excess of revenue over expenses (expenses over revenue) 56,087 (9,174)	Bank, credit card and online donation fees	3,242	2,288
		438,618	448,193
	Excess of revenue over expenses (expenses over revenue)	56,087	(9,174)
	Net assets, beginning of year	81,666	90,840
Net assets, end of year 137,753 81,666	Net assets, end of year		81,666

The accompanying notes are an integral part of the financial statements.

		2019	2018
	Notes	\$	\$\$
Assets			
Cash		81,548	29,494
Guaranteed investment certificates		56,362	56,288
Accounts receivable		30,000	12,750
Harmonized sales tax receivable		10,525	9,487
Prepaid expenses		3,920	3,849
·		182,355	111,868
Liabilities			
Accounts payable and accrued liabilities		12,827	12,267
Deferred revenue		31,775	17,935
		44,602	30,202
Commitments	5		
Net assets		137,753	81,666
		182,355	111,868

The accompanying notes are an integral part of the financial statements.

Approved by the Board

Director

Director

	2019 \$	2018 \$
Operating activities		
Excess of revenue over expenses (expenses over revenue) Net changes in non-cash working capital balances related to operations	56,087	(9,174)
Accounts receivable	(17,250)	2,250
Harmonized sales tax receivable	(1,038)	(1,303)
Prepaid expenses	(71)	(159)
Accounts payable and accrued liabilities	560	(2,890)
Deferred revenue	13,840	(15,612)
	52,128	(26,888)
Investing activities		
Proceeds from guaranteed investment certificates	5,079	105,228
Purchase of guaranteed investment certificates	(5,153)	(55,788)
	(74)	49,440
Net change in cash	52,054	22,552
Cash, beginning of year	29,494	6,942
Cash, end of year	81,548	29,494

The accompanying notes are an integral part of the financial statements.

1. Description of the organization

URBAN SQUASH, TORONTO (the "Organization" or "UST") was established on June 1, 2010 as Tdot Squash. The Organization changed its name to URBAN SQUASH, TORONTO on June 15, 2011.

The primary objectives of UST are to relieve poverty and advance education. UST assists underprivileged youth in the Toronto area by providing them with access to semi-private tutoring, positive role models and mentors, and sports activity (specifically squash instruction) to enhance their academic experience. UST is a firm believer that physical activity enhances brain performance and promotes teamwork and strategy which are central both to sports and many academic areas.

UST is a registered charity under the Income Tax Act (Canada) and is therefore exempt from income tax.

2. Accounting policies

The financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations published by the Canadian Professional Accountants of Canada ("CPA Canada") using the deferral method of reporting contributions, and reflect the accounting policies set out below:

Financial instruments

Financial assets and financial liabilities are initially recognized at fair value when the Organization becomes a party to the contractual provisions of the financial instrument. Subsequently, all financial instruments are measured as follows:

Asset/liability

Cash

Guaranteed investment certificates

Accounts receivable

Accounts payable and accrued liabilities

Measurement

Amortized cost

Amortized cost

Amortized cost

Amortized cost

Financial assets measured at cost or amortized cost are assessed at each reporting date for indications of impairment. If such impairment exists the asset is written down and the resulting impairment loss is recognized in the statement of revenue, expenses and changes in net assets for the period.

Capital assets

The Organization expenses its capital assets on acquisition.

Revenue recognition

Income from donations and fundraising activities are recorded when collection is reasonably assured. UST follows the deferral method of accounting for contributions. Contributions which are externally restricted are treated as deferred contributions and are recognized as revenue in the year in which the related expenses are incurred.

Donated services and equipment

The Organization does not record donated services. Donated equipment is recorded at its estimated fair market value at the date of receipt.

2. Accounting policies (continued)

Use of estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from these estimates. These estimates are reviewed periodically, and, as adjustments become necessary, they are reported in the statement of revenue, expenses and net assets in the period in which they become known.

3. Related party transactions

Included in board donations is \$50,000 (\$50,000 in 2018) from a corporation controlled by an individual who has significant influence over the Organization.

4. Financial instruments

Fair value

All financial assets and liabilities measured at amortized cost are stated at amounts that approximate their fair value.

Liquidity risk

The Organization's objective is to have sufficient liquidity to meet its liabilities when due. The Organization monitors its cash flows generated from operations to meet its requirements. As at August 31, 2019, the most significant liabilities are accounts payable and accrued liabilities.

5. Commitments

The Organization has entered into an operating lease agreement for its premises expiring in fiscal 2024. The minimum annual lease payments are as follows:

	\$_
2020	63,923
2021	63,923
2022	63,923
2023	63,923
2024	53,269
	308,961